

# We Secure What Powers Your Business

Expert-led assessments, actionable remediation plans, and continuous protection ensuring your cloud and applications stay resilient against evolving threats

# About Exfiltra & Why Businesses Trust Us

## About Exfiltra

### Who are we?

Exfiltra is a specialized cybersecurity firm focused on cloud and application security. Our team blends offensive hacking expertise with defensive engineering skills to deliver end-to-end protection. From identifying vulnerabilities to providing step-by-step remediation, we go beyond compliance checklists - we secure what matters.

## Why Businesses Trust Us

### Why Leading Organizations Choose Exfiltra

#### Hacker Credibility

- **We Build & Break** – Contributors to industry-standard tools like OWASP ZAP.
- **Proven in the Wild** – Ethical hacks against U.S. DoD & global enterprises.
- **Real-World Threat Perspective** – Our methods mirror actual attacker behavior.

#### Business Value

- **Cloud-Native Security Expertise** – AWS, Azure, GCP secured at scale.
- **Certified Security Professionals** – Industry-recognized credentials.
- **Trusted by 50+ Clients** – Over 5 years securing critical applications.

## Quote / Impact Statement

*We don't just find your weaknesses - we help you fix them before anyone else can exploit them*

## Our Core Services

Your Security, Strengthened at Every Layer

### **StackGuardian** – Managed App & Cloud Security

Ongoing expert-led services to keep your applications and cloud environments secure and compliant.

### **SecProof** – Organizational Security Assessments & Penetration Tests

We assess your entire security posture, fix vulnerabilities, and provide a verified security certificate - proof your customers can trust.

### **PatchOps** – Remediation as a Service

Because 'fixed' is the only status that matters.

### **FOSS Guard** – Affordable, Vendor-Independent Security Stack

Build a resilient security setup without costly vendor lock-ins using a free and open-source stack

### **DevShield** – Secure SDLC Implementation

Embed security into your development lifecycle from the first commit.

### **GapLock** - SecProof + PatchOps

Our 2 services packaged into one. First get your environment assessed, and then fix the security findings.

# Stack Guardian

Never Let Your Security Regress - From Code to Cloud, We've Got You Covered

## The Problem

**Security is not a one-time project.**

You can pass an assessment today and still be vulnerable next month. Code changes, new dependencies, and cloud misconfigurations silently creep in - and before you know it, your "secure" stack has holes big enough for attackers to walk through.

Hiring a full-time security team is expensive. Doing nothing is dangerous. StackGuardian™ is your third option.

## The Promise

Continuous, cloud-native and application-aware security engineering - so your protection grows with your business, not against it.

No 24/7 SOC noise. No shelfware tools you'll never use. Just focused, ongoing work that keeps you secure and compliant while you scale

## What We Deliver

Every month, we work as your hands-on security team, covering both cloud and application layers:

### Application Layers

- **Pipeline & IaC Security Checks** - Find and fix risks before deployment.
- **Dependency & SCA Scanning** - Keep vulnerable libraries out of production.
- **Secure SDLC Support** - Guidance from design to deployment.

### Cloud Security

- **Cloud Hardening Cadence** - Ongoing misconfiguration fixes, identity & access clean-up.
- **Quarterly Architecture Reviews** - Ensure your environment evolves securely.
- **Private Endpoint & Network Security Reviews** - Lock down data pathways.

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## Across Both

- **Vulnerability Triage & Prioritization** - Focus on what really matters.
- **Monthly Security Report + Roadmap** - Transparent progress, measurable results.
- **Patch & Remediation Support** - Option to include dedicated remediation hours.

## Who It's For

SaaS companies and digital businesses who:

- Deploy code and cloud changes regularly.
- Want continuous improvement without hiring a full-time security engineer.
- Care about protecting customer trust and avoiding costly breaches.

## How It Works

- 1. Onboarding & Baseline Hardening (4-8 weeks)**  
We assess and fix your most critical gaps fast.
- 2. Ongoing Monthly Cycle**  
Proactive checks, triage, fixes, and roadmap updates.
- 3. Quarterly Deep Dives**  
Strategic architecture reviews to prevent security drift.

## Why StackGuardian™

- **No Downtime to Your Team** - We work alongside your dev & ops teams without slowing releases.
- **Independent & Vendor Neutral** - We pick the right tools for you, not for a sales quota.
- **Built for SaaS Growth** - Security that scales as fast as your business.

# SecProof – Organizational Security Assessments & Penetration Tests

Proof your customers can trust.

## The Problem

Most organizations don't know how secure they really are. Breaches often happen because vulnerabilities go unnoticed - or take weeks to fix. And when customers ask for proof of your security posture, you're left scrambling.

## Our Solution

SecProof assesses your entire security posture, helps you fix vulnerabilities, and issues a verified security certificate you can show to customers, partners, and regulators.

We combine technical testing with organizational review so you get both depth and breadth - then validate fixes before certification.

## Who It's For

- Businesses that want to focus on growth without worrying about security.
- SaaS & tech companies needing security assurance to close deals.
- Organizations aiming for compliance readiness (ISO 27001, SOC 2, HIPAA, etc.).

## What You Get

- **Full organizational security assessment** – Cloud, app, infrastructure, and policy review.
- **Remediation guidance** – Prioritized, actionable fixes.
- **Re-test & certification** – Verified SecProof Certificate, valid for 6 months.

## Why We're Different

- **ZeroDelay Pentest** – Few in the industry offer live vulnerability alerts during testing. You get an immediate edge in fixing issues before they're exploited. It is an optional add-on though.
- **Developers at core** – We've built apps and systems ourselves, so we know the exact mistakes developers make - and we can spot and fix them quickly.

# SecProof – Organizational Security Assessments & Penetration Tests

Proof your customers can trust.

## Why We're Different

- **Code-level remediation** – We don't just point out problems; we can step into your codebase and help patch vulnerabilities effectively.
- **Proven track record** – Discovered bugs in the U.S. DoD and multiple major platforms.
- **Competitive edge** – Active participation in hacking competitions keeps our skills razor-sharp.

# PatchOps - Remediation As A Service

Because 'fixed' is the only status that matters

## The Problem

Most security services stop at telling you what's wrong. The result? A stack of vulnerability reports gathering dust, deadlines slipping, and security gaps staying open far too long. Meanwhile, attackers aren't waiting.

## Our Solution

PatchOps turns security findings into fixed code and hardened systems. We step in as your on-demand remediation team - closing vulnerabilities before they become incidents.

*Here's how we work:*

- **Direct-to-Fix** – We take security reports (from us or any third party) and remediate issues in code, infrastructure, or configurations.
- **Developer-Aware Fixes** – As engineers ourselves, we write and test fixes that blend seamlessly with your stack and workflows.
- **Prioritized Patching** – We fix what matters most first, so your most critical risks disappear fastest.
- **Integration Friendly** – Works alongside your existing dev, ops, or security teams.

## Optional Add-On – ZeroDelay Remediation

For clients who pair PatchOps with ZeroDelay Pentest or continuous assessments, we can patch vulnerabilities in near real-time as soon as they're discovered - cutting average exposure from weeks to hours.

## Who This Is For

- Teams who get security reports but lack the bandwidth or expertise to implement fixes.
- CTOs and founders who want vulnerabilities closed fast so they can focus on growth.
- SaaS companies preparing for enterprise onboarding or compliance audits.



# PatchOps - Remediation As A Service

Because 'fixed' is the only status that matters

## Why PatchOps is Different

- **We're Devs First, Security Second** – Our fixes aren't guesswork; they're production-ready.
- **Compliance-Ready Output** – Everything is documented for audit and proof to stakeholders.
- **Proven Track Record** – Our team has fixed vulnerabilities found in critical systems, including U.S. DoD apps, and consistently wins in hacking competitions.

# FOSS Guard - Affordable, Open & Vendor-Independent Security Stack

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Enterprise-grade security without the strings (or invoices) attached.

## The Problem

Every month, security budgets quietly bleed out through vendor invoices:

*CrowdStrike: \$60–\$180 per endpoint/year*

*SentinelOne: \$180–\$230 per endpoint/year*

*Qualys: \$2000+/year for core modules*

For a 50-person company, that's easily \$20k–\$35k annually - and you're still locked into proprietary platforms that can change pricing or features anytime.

## The OpenShield™ Promise

Get full-spectrum enterprise security - endpoint, network, cloud, appsec, monitoring, built entirely on well-supported open-source tools.

- ✓ No vendor lock-in
- ✓ No per-user/endpoint tax
- ✓ Transparent & auditable
- ✓ Flexible integrations with your stack

## We Love Open-Source ♥

We believe the future of security should be transparent, community-driven, and vendor-independent. That's why OpenShield™ is built on open-source projects we trust, contribute to, and stand behind.

And we're not just users - we give back. 5% of every OpenShield™ implementation fee is donated directly to the developers of the tools we deploy, ensuring these projects continue to grow and protect more organizations worldwide.

# FOSS Guard - Affordable, Open & Vendor-Independent Security Stack

Enterprise-grade security without the strings (or invoices) attached.

## What You Get

We design, deploy, and hand over a battle-tested open security stack tailored to your environment, including:

- Vulnerability & dependency scanning
- Cloud & infrastructure hardening policies
- Centralized logging & alerting
- CI/CD security gates
- Role-based access controls
- Integration with Slack, Teams, or email alerts

### Plus:

- 📄 Full documentation
- 👤 Admin training for your team
- 🛠️ 90-day included support
- 🔄 Optional ongoing management & updates

### Who It's For

- Companies that want control over their security stack without relying on a single vendor.
- Teams with tight budgets but no compromise on protection.
- Organizations in regulated industries that value auditable, open-source transparency.
- Tech leaders who believe security should be a capability, not just a subscription.

# GapLock – Cloud & Application Security Overhaul

We prove where you're exposed - then fix it - end-to-end. (SecProof + PatchOps)

Most security firms give you a report and leave you with a pile of problems. GapLock goes further - we identify, fix, and certify your security, giving you proof your customers and investors can trust.

## Why GapLock Is Different

### 1. Full Problem Solving - Not Just Reports

Most assessments end with a "So what?" moment. We not only identify vulnerabilities we fix them and re-test so you know you're secure.

### 2. Confidence Through Direct Action

You don't have to chase multiple vendors or hope someone follows through. We take full responsibility for hardening your environment.

### 3. Higher Value for Your Investment

Audit + remediation means 2-5x the impact of an assessment alone, while saving you time and internal effort.

## Our 2-Phase Process

### Phase 1: Assessment & Proof

- Full security review of applications & cloud infrastructure
- Application penetration test (OWASP Top 10, authentication, business logic)
- Cloud configuration audit (IAM, storage, networking, security groups)
- IaC & pipeline scanning
- Prioritized remediation plan
- Initial "Exposure Report"

### Phase 2: Remediation & Hardening

- Fix vulnerabilities & misconfigurations
- Deploy secure configurations and best practices
- Implement open-source/vendor-neutral security tooling
- Verification re-test to confirm fixes
- Final executive report
- Client-facing "Proof-of-Security" badge to share with customers

# GapLock – Cloud & Application Security Overhaul

Enterprise-grade security without the strings (or invoices) attached.

## Who It's For

Fast-growing SaaS & cloud-native companies who need to:

- Win bigger customers
- Satisfy investor due diligence
- Pass vendor security questionnaires without stress

## What You Get

- Org-wide security assessment
- Fixes implemented by expert engineers
- Final security verification
- Shareable security certificate/badge
- Executive & technical reports

## Timeframe

2–6 weeks depending on scope and complexity



**EXFILTRA**

For more information or to book a demo, contact [najam@exfiltra.com](mailto:najam@exfiltra.com)